

## Industry: Destination Performance by State

### 1st Class Mail • Mail Dates: 10/01/2010 - 12/31/2010

State	% of Mail	Scan Rate	Exit Rate	% Early	% In Window	% Late	Avg. # of Travel Days
AA	0.0%	68.4%	2.3%	0.5%	18.8%	80.7%	6.0
AE	0.0%	90.9%	0.6%	0.2%	13.8%	86.0%	6.4
AK	0.2%	89.0%	83.9%	0.0%	26.1%	73.9%	5.0
AL	1.0%	75.1%	68.1%	0.2%	20.5%	79.3%	5.2
AP	0.0%	90.5%	0.5%	0.1%	10.2%	89.7%	6.6
AR	0.7%	77.7%	72.3%	0.2%	27.7%	72.1%	4.9
AZ	2.3%	88.9%	83.9%	1.1%	43.5%	55.4%	4.3
CA	15.7%	93.4%	91.1%	1.0%	38.7%	60.4%	4.5
CO	1.1%	85.8%	81.3%	1.9%	28.8%	69.3%	4.7
CT	1.6%	92.2%	90.6%	0.1%	44.0%	55.9%	4.3
DC	0.3%	88.2%	85.2%	0.3%	45.9%	53.8%	4.3
DE	0.3%	82.1%	80.9%	0.2%	38.2%	61.6%	4.7
FL	8.5%	90.8%	88.9%	0.2%	33.5%	66.3%	4.7
GA	3.4%	87.7%	85.3%	0.2%	28.1%	71.7%	4.7
GU	0.0%	96.7%	74.4%	0.0%	5.9%	94.1%	6.2
HI	0.4%	82.9%	78.2%	0.2%	22.8%	77.0%	5.1
IA	0.5%	81.5%	80.2%	0.2%	23.2%	76.6%	4.9
ID	0.4%	85.5%	77.5%	0.7%	38.9%	60.5%	4.7
IL	3.3%	85.9%	82.8%	0.5%	27.3%	72.2%	4.8
IN	1.2%	77.1%	74.7%	0.5%	21.7%	77.8%	5.1
KS	0.7%	85.9%	83.6%	0.5%	25.6%	73.9%	4.9
KY	0.8%	71.1%	65.0%	0.2%	20.1%	79.6%	5.2
LA	1.6%	73.6%	67.0%	0.2%	17.1%	82.8%	5.5
MA	3.2%	91.6%	87.4%	0.1%	51.9%	47.9%	4.1
MD	3.0%	88.4%	83.1%	0.2%	45.8%	54.0%	4.2
ME	0.4%	86.1%	79.8%	0.1%	34.3%	65.6%	4.9
MI	2.6%	83.9%	82.0%	0.4%	31.0%	68.6%	4.8
MN	0.9%	81.3%	75.4%	0.5%	21.9%	77.7%	5.1
MO	1.7%	86.3%	79.9%	0.3%	31.2%	68.5%	4.6
MS	0.5%	70.2%	69.0%	0.1%	21.5%	78.4%	5.3
MT	0.2%	94.4%	90.2%	0.8%	24.5%	74.7%	5.3
NC	2.9%	85.3%	76.5%	0.2%	34.6%	65.2%	4.5
ND	0.1%	74.7%	70.2%	0.1%	12.5%	87.4%	5.6
NE	0.3%	76.9%	75.2%	0.8%	28.9%	70.2%	4.6
NH	0.5%	88.2%	66.4%	0.2%	37.1%	62.7%	4.8
NJ	4.2%	91.6%	90.3%	0.1%	45.7%	54.2%	4.4
NM	0.6%	88.3%	83.2%	2.2%	39.3%	58.4%	4.4
NV	1.1%	90.9%	88.0%	1.0%	48.8%	50.2%	4.2
NY	6.6%	90.0%	86.1%	0.2%	37.7%	62.1%	4.8
OH	2.3%	78.0%	72.4%	0.3%	27.8%	72.0%	5.0
OK	0.9%	79.9%	74.3%	0.4%	29.7%	69.9%	4.7
OR	1.2%	89.2%	83.9%	0.6%	38.8%	60.6%	4.6
PA	3.1%	86.6%	83.3%	0.1%	38.1%	61.8%	4.4
PR	0.2%	94.4%	72.9%	0.0%	41.5%	58.5%	4.1
RI	0.5%	91.7%	87.0%	0.1%	49.2%	50.7%	4.3
SC	1.5%	84.2%	76.0%	0.1%	34.4%	65.5%	4.7
SD	0.1%	74.3%	68.3%	0.2%	19.8%	80.0%	5.2
TN	1.7%	81.6%	80.0%	0.2%	26.5%	73.3%	4.9
TX	7.6%	87.2%	83.9%	1.4%	39.3%	59.3%	4.4
UT	0.4%	86.8%	83.0%	3.8%	29.7%	66.5%	4.7
VA	3.0%	87.1%	75.6%	0.2%	38.6%	61.2%	4.6
VI	0.0%	94.9%	0.3%	0.0%	34.0%	66.0%	4.4
VT	0.1%	84.3%	46.1%	0.1%	29.8%	70.1%	5.2
WA	3.1%	97.2%	92.4%	0.6%	46.2%	53.2%	4.2
WI	1.0%	84.1%	79.6%	0.5%	20.2%	79.3%	5.1
WV	0.4%	68.7%	55.1%	0.1%	17.8%	82.1%	5.6
WY	0.1%	80.2%	71.2%	0.6%	15.9%	83.5%	5.6
<b>Total :</b>		<b>87.9%</b>	<b>83.8%</b>	<b>0.5%</b>	<b>36.3%</b>	<b>63.2%</b>	<b>4.6</b>

## Industry: Destination Performance by State

### Standard Mail • Mail Dates: 10/01/2010 - 12/31/2010

<u>State</u>	<u>% of Mail</u>	<u>Scan Rate</u>	<u>Exit Rate</u>	<u>% Early</u>	<u>% In Window</u>	<u>% Late</u>	<u>Avg. # of Travel Days</u>
AA	0.0%	93.8%	2.4%	10.7%	52.9%	36.5%	10.7
AE	0.0%	88.9%	0.3%	17.5%	52.2%	30.3%	10.3
AK	0.2%	93.0%	86.9%	0.5%	4.0%	95.5%	18.9
AL	1.2%	95.7%	86.9%	6.5%	46.4%	47.1%	11.6
AP	0.0%	93.0%	0.5%	4.3%	33.7%	62.0%	14.0
AR	0.7%	96.8%	89.8%	9.7%	38.6%	51.7%	12.1
AZ	1.9%	97.5%	92.0%	12.6%	52.8%	34.6%	10.3
CA	12.5%	97.8%	95.6%	9.3%	42.7%	48.0%	11.5
CO	1.8%	97.5%	93.5%	11.8%	49.8%	38.4%	10.6
CT	1.6%	95.5%	94.5%	10.3%	54.2%	35.5%	10.6
DC	0.3%	93.6%	91.5%	7.4%	49.1%	43.4%	11.4
DE	0.3%	96.0%	93.8%	9.5%	51.9%	38.6%	10.9
FL	6.1%	96.2%	94.7%	10.4%	50.3%	39.3%	10.7
GA	2.9%	96.6%	94.6%	9.1%	52.8%	38.1%	10.9
GU	0.0%	68.9%	37.7%	0.5%	1.9%	97.6%	21.2
HI	0.5%	75.8%	69.9%	0.6%	0.4%	99.0%	22.6
IA	0.9%	97.7%	96.3%	11.4%	44.5%	44.1%	11.3
ID	0.4%	96.9%	88.0%	3.4%	39.0%	57.5%	12.5
IL	4.2%	97.4%	95.0%	8.9%	45.4%	45.7%	11.5
IN	1.7%	97.2%	94.5%	6.0%	40.2%	53.8%	12.3
KS	0.9%	97.3%	95.2%	13.6%	46.0%	40.4%	10.7
KY	1.1%	96.7%	89.3%	5.1%	42.7%	52.2%	12.2
LA	1.1%	96.9%	90.6%	9.4%	41.1%	49.5%	11.6
MA	3.0%	95.3%	91.4%	8.6%	45.5%	45.9%	11.4
MD	2.3%	94.4%	90.8%	11.6%	53.6%	34.8%	10.6
ME	0.4%	96.0%	89.1%	4.0%	43.5%	52.5%	12.1
MI	3.1%	97.2%	95.6%	8.8%	49.4%	41.8%	11.0
MN	1.9%	98.0%	91.4%	10.9%	55.1%	34.0%	10.4
MO	1.8%	97.5%	89.6%	10.9%	42.7%	46.4%	11.3
MS	0.6%	97.0%	95.3%	5.5%	41.0%	53.5%	12.5
MT	0.3%	98.0%	93.8%	6.0%	47.8%	46.3%	11.8
NC	2.7%	95.6%	88.1%	9.2%	47.7%	43.1%	11.3
ND	0.2%	98.2%	92.7%	14.1%	46.3%	39.6%	10.9
NE	0.5%	97.6%	96.3%	15.5%	46.5%	38.0%	10.6
NH	0.5%	95.7%	68.7%	5.6%	40.4%	54.0%	12.2
NJ	3.7%	96.1%	94.8%	11.1%	49.8%	39.1%	10.8
NM	0.5%	97.5%	93.4%	10.5%	48.7%	40.9%	10.9
NV	0.7%	97.3%	93.3%	6.2%	44.3%	49.5%	11.8
NY	7.3%	95.0%	91.6%	11.7%	51.8%	36.5%	10.5
OH	3.6%	97.3%	92.3%	8.1%	49.6%	42.3%	11.2
OK	0.9%	96.7%	89.6%	9.7%	43.0%	47.3%	11.5
OR	1.3%	97.4%	91.5%	5.6%	41.0%	53.4%	12.3
PA	4.5%	96.3%	92.8%	12.4%	51.1%	36.4%	10.6
PR	0.1%	97.3%	77.1%	0.2%	7.0%	92.8%	18.2
RI	0.4%	96.1%	94.6%	2.6%	37.6%	59.8%	13.0
SC	1.2%	95.6%	88.6%	6.7%	46.4%	46.9%	11.7
SD	0.2%	97.2%	90.1%	10.3%	48.7%	41.0%	10.9
TN	1.8%	96.3%	94.4%	14.5%	46.4%	39.1%	10.5
TX	7.0%	96.5%	93.8%	12.1%	49.4%	38.5%	10.6
UT	0.9%	97.4%	93.1%	4.9%	46.2%	48.9%	11.7
VA	3.0%	94.9%	85.3%	7.0%	45.0%	48.1%	12.1
VI	0.0%	92.0%	0.4%	0.6%	21.4%	78.0%	17.4
VT	0.2%	95.5%	54.8%	7.9%	40.9%	51.2%	11.9
WA	2.6%	97.0%	92.4%	8.5%	46.2%	45.3%	11.4
WI	1.8%	97.9%	95.0%	12.4%	49.2%	38.4%	10.6
WV	0.4%	95.9%	78.5%	4.7%	42.7%	52.6%	12.5
WY	0.2%	95.8%	87.4%	2.7%	39.6%	57.7%	12.8
<b>Total :</b>		<b>96.5%</b>	<b>92.5%</b>	<b>9.7%</b>	<b>47.2%</b>	<b>43.0%</b>	<b>11.2</b>